

## FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint serves clients globally across a range of focus sectors.

### CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Leveraged finance

### M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

### TYPICAL CLIENT SIZE

Enterprise values of \$20 million to \$500 million



Industrials & Manufacturing



Trucking & Transportation



Consumer & Retail



Healthcare



Financial Services & Institutions



Software & Technology



Real Estate



Impact



GEOGRAPHIC  
FOCUS AREA

★ OFFICES

### WHY BRIDGEPOINT

INTEGRITY

REAL EXPERTISE & EXPERIENCE

WALL STREET PROCESS

ACCOUNTABLE / LOCAL

DEEP CONNECTIVITY

TENACITY

IMPACT

197

YEARS OF EXPERIENCE

MORE THAN

\$102B

IN TRANSACTIONS

122

TOTAL TRANSACTIONS

## SENIOR LEADERSHIP



**Matt Plooster**  
Managing  
Director



**Wm. Lee Merritt**  
Managing  
Director



**Gary Grote**  
Managing  
Director



**Mike Anderson**  
Managing  
Director



**Adam Claypool**  
Managing  
Director



**Joe Liss**  
Managing  
Director



**Natasha Plooster**  
COO



**Subhash Marineni**  
Vice President

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[bridgepointib.com](http://bridgepointib.com)

# \$102 BILLION OF COMPLETED TRANSACTION EXPERIENCE

## CAPITAL RAISING

 <b>USD60 million</b> Global Financing Sole Financial Arranger	 <b>USD45 million</b> Uni-tranche financing for dividend recapitalization Sole Financial Arranger	 <b>USD33 million</b> Equity & debt capital raise to support management acquisition Sole Financial Advisor	 <b>USD13.4 million</b> Senior and subordinated acquisition financing Sole Financial Arranger	 Bridge debt and equity capital raise Sole Bookrunner	 <b>USD200 million</b> Convertible notes offering Joint Bookrunner	 <b>USD428 million</b> Follow-on public equity offering Joint Bookrunner
 Preferred stock offering Joint Bookrunner	 Growth equity capital raise Financing Arranger	 <b>USD2.0 billion</b> DIP financing Joint Bookrunner	 <b>USD375 million</b> Senior secured credit facilities/senior notes Joint Bookrunner	 Equity capital raise Financial Advisor	 <b>USD1.9 billion</b> Senior secured credit facilities Joint Bookrunner	 <b>USD12 billion</b> Senior secured credit facilities/senior notes Financial Advisor
 <b>USD3.0 billion</b> Senior notes offering Joint Bookrunner	 <b>USD200 million</b> Dividend recapitalization Joint Bookrunner	 <b>USD215 million</b> Senior secured credit facilities Joint Bookrunner	 <b>USD300 million</b> Secondary equity offering Joint Lead Bookrunner	 <b>USD700 million</b> Advisor and participant in new senior credit facilities utilized to finance \$540 million acquisition of Gulf States Paperboard and Packaging Business Financial Advisor	 <b>USD1.3 billion</b> Senior guaranteed notes Joint Bookrunner	 <b>USD575 million</b> Bank and high-yield bond comprehensive debt refinancing transaction Joint Bookrunner
 Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financial Arranger	 <b>USD3.6 billion</b> Joint Lead Arranger of financing for MDP's leveraged acquisition of Boise Cascade's forest products operations Financial Advisor	 <b>USD1.0 billion</b> Follow-on equity offering Senior Co-Manager	 <b>USD210 million</b> High-yield bond offering Co-Manager	 <b>USD20 million</b> Preferred stock offering Sole Bookrunner	 <b>USD500 million</b> Bank and high-yield bond refinancing Joint Lead Bookrunner	 <b>USD800 million</b> Bank and high-yield bond refinancing Joint Lead Bookrunner
 <b>USD550 million</b> Initial public offering Co-Manager	 <b>USD250 million</b> Senior notes Joint Bookrunner	 <b>USD2.2 billion</b> Senior secured credit facilities <b>USD675 million</b> Senior notes offering Administrative Agent & Joint Arranger	 <b>USD300 million</b> New revolving credit facility and senior notes offering Joint Bookrunner & Joint Arranger	 <b>EUR1.5 billion</b> Initial public offering Sole Global Coordinator	 <b>USD1.4 billion</b> New senior secured credit facilities Joint Lead Arranger	 <b>USD99 million</b> Initial public offering Joint Bookrunner
 <b>USD300 million</b> Senior secured credit facilities Joint Bookrunner	 <b>USD765 million</b> Senior secured credit facilities (financing for LQ's acquisition of top competitor) Joint Bookrunner	 <b>USD7.9 billion</b> Financing provider for Weyerhaeuser's hostile take-over of Willamette Industries Financial Advisor	 <b>USD150 million</b> High-yield bond offering Co-Manager	 <b>USD266 million</b> Exit financing facilities Sole Bookrunner	 Not Disclosed Bridgepoint Monroe Capital Investors, LLLP Lead Bookrunner & Sole Financial Advisor	 <b>USD1.9 billion</b> Senior secured credit facilities Sole Bookrunner
 HAS BEEN ACQUIRED BY  Sole Financial Advisor	 HAS BEEN ACQUIRED BY  Sole Financial Advisor	 Buy-side advisory on acquisition of metal foundry Sole Financial Advisor	 Buy-side Advisor on acquisition of selected Auto Dealerships Sole Financial Advisor	 HAS BEEN ACQUIRED BY  Sole Financial Advisor	 <b>USD1.63 billion</b> HAS BEEN ACQUIRED BY  Lead Financial Advisor	 Sell-side Advisor to Austin Complete Nutrition Sole Financial Advisor
 HAS BEEN ACQUIRED BY  Sole Financial Advisor	 HAS BEEN ACQUIRED BY  Sole Financial Advisor	 Buy-side advisor on multiple acquisitions Financial Advisor	 <b>USD5.7 billion</b> Buy-side Advisor to private equity consortium Financial Advisor	 Buy-side Advisory on acquisition of diesel remanufacturing business Financial Advisor	 Buy-side Advisory on acquisition of European automotive supplier Financial Advisor	 Sell-side advisory on sale to Absolute Software  Sole Financial Advisor
 <b>USD160 million</b> HAS BEEN ACQUIRED BY  Lead Financial Advisor	Liquid Container, L.P. <b>USD568 million</b> HAS BEEN ACQUIRED BY  Sole Financial Advisor	 <b>USD1.3 billion</b> Joint venture with Ilm Pulp  Sole Financial Advisor	 <b>USD460 million</b> Sole M&A Advisor on acquisition of Wood products assets Sole Financial Advisor	 Sell-side Advisor Sole Financial Advisor	 <b>USD516 million</b> HAS BEEN ACQUIRED BY  Sole Financial Advisor	 HAS BEEN ACQUIRED BY  Financial Advisor
 <b>USD861 million</b> HAS BEEN ACQUIRED BY  Sole Financial Advisor	 HAS BEEN ACQUIRED BY  Sole Financial Advisor	 <b>USD1.2 billion</b> HAS BEEN ACQUIRED BY  Buy-Side Financial Advisor	 Sell-side Advisor and Buy-side acquisition financing Sole Financial Advisor	 <b>USD1.2 billion</b> Buy-side Advisor on acquisition of food processing company Sole Financial Advisor	 Buy-side advisory and acquisition financing for management buyout Sole Financial Advisor	 Sell-side Advisor to private equity group on the sale of Motor Coach Industries Sole Financial Advisor
 <b>USD1.7 billion</b> HAS BEEN ACQUIRED BY  Sole Financial Advisor	 Sell-side Advisor to Visteon on the sale of its European business to private equity consortium Sole Financial Advisor	 <b>USD105 million</b> Acquisition of commercial bank Acquisition Advisory	 <b>USD90 million</b> Acquisition of commercial bank Acquisition Advisory	 <b>USD811 million</b> HAS BEEN ACQUIRED BY  Financial Advisor	<p><i>The selected list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking, as well as securities transactions on which they advised in their capacity as investment bankers registered with various broker-dealers.</i></p>	

## M&A