

## FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint serves clients globally across the focus sectors below. Bridgepoint is the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

### CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

### M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

### TYPICAL CLIENT SIZE

Enterprise values of \$20 million to \$500 million



Industrials & Transportation



Healthcare



Business & IT Services



Consumer & Retail



Technology



BRIDGEPOINT  
LOCATIONS

★ OFFICES

### WHY BRIDGEPOINT

INTEGRITY

DEAL EXPERTISE & EXPERIENCE

WALL STREET PROCESS

ACCOUNTABLE/LOCAL

DEEP CONNECTIVITY

TENACITY

IMPACT

229

YEARS OF EXPERIENCE

MORE THAN

\$108B

IN TRANSACTIONS

166

TOTAL TRANSACTIONS

## SENIOR LEADERSHIP



**Matt Plooster**  
Managing Director



**Wm. Lee Merritt**  
Managing Director



**Gary Grote**  
Managing Director



**Mike Anderson**  
Managing Director



**Chad Gardiner**  
Director



**Adam Claypool**  
Managing Director



**Joe Liss**  
Managing Director



**Natasha Plooster**  
COO



**Subhash Marineni**  
Vice President



**Alex Spanel**  
Associate

Lincoln

Omaha

Des Moines

Denver

Chicago

[bridgepointib.com](http://bridgepointib.com)

# \$108 BILLION OF COMPLETED TRANSACTION EXPERIENCE

## CAPITAL RAISING

<p><b>PrairieCare</b> Senior &amp; Mezzanine debt financings for debt recapitalization BMO Harris Bank LAKE COUNTRY CAPITAL Sole Financial Advisor</p>	<p><b>DMR</b> Senior &amp; uni-tranche debt capital raise for debt recapitalization JPMORGAN CHASE &amp; CO. GRAYCLIFF PARTNERS Sole Financial Advisor</p>	<p><b>WILLAMETTE</b> USD30 million Acquisition and global financing Sole Financial Arranger</p>	<p><b>RURAL MEDIA</b> USD45 million Uni-tranche financing for dividend recapitalization Sole Financial Arranger</p>	<p><b>McCarthy Capital</b> USD33 million Equity &amp; debt capital raise to support management acquisition Sole Financial Advisor</p>	<p><b>METLCAST PRODUCTS, INC.</b> Senior and subordinated acquisition financing Sole Financial Arranger</p>	<p><b>BirdDog</b> Bridge debt and equity capital raise Sole Bookrunner</p>
<p><b>TransWood</b> USD60 million Global Financing Sole Financial Arranger</p>	<p><b>SCORE VISION</b> Growth equity capital raise Financing Arranger</p>	<p><b>LKQ</b> USD428 million Follow-on public equity offering Joint Bookrunner</p>	<p><b>FleetPride</b> USD375 million Senior secured credit facilities/senior notes Joint Bookrunner</p>	<p><b>Powderhook</b> Equity capital raise Financial Advisor</p>	<p><b>STAFFING SOLUTIONS</b> Has received senior debt financing from JACKSON INVESTMENT GROUP Financial Advisor</p>	<p><b>Hertz</b> USD12 billion Senior secured credit facilities/ senior notes Financial Advisor</p>
<p><b>GCommerce</b> Preferred stock offering Joint Bookrunner</p>	<p><b>MERRILL CORPORATION</b> USD200 million Dividend recapitalization Joint Bookrunner</p>	<p><b>CooperStandard</b> USD215 million Senior secured credit facilities Joint Bookrunner</p>	<p><b>HEXCEL</b> USD300 million Secondary equity offering Joint Lead Bookrunner</p>	<p><b>RockTenn</b> USD700 million Advisor and participant in new senior credit facilities utilized to finance \$540 million acquisition of Gulf States' Paperboard and Packaging Business Financial Advisor</p>	<p><b>Coinstar's redbox</b> USD200 million Convertible notes offering Joint Bookrunner</p>	<p><b>HEXCEL</b> USD575 million Bank and high-yield bond comprehensive debt refinancing transaction Joint Bookrunner</p>
<p><b>complete nutrition</b> Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financial Arranger</p>	<p><b>MDP</b> USD3.6 billion Joint Lead Arranger of financing for MDP's leveraged acquisition of Boise Cascade's forest products operations Financial Advisor</p>	<p><b>Weyerhaeuser</b> USD1.0 billion Follow-on equity offering Senior Co-Manager</p>	<p><b>Ainsworth</b> USD210 million High-yield bond offering Co-Manager</p>	<p><b>KemPharm</b> USD20 million Preferred stock offering Sole Bookrunner</p>	<p><b>Georgia-Pacific</b> USD1.3 billion Senior guaranteed notes Joint Bookrunner</p>	<p><b>GREIF</b> USD800 million Bank and high-yield bond refinancing Joint Lead Bookrunner</p>
<p><b>PCA</b> USD550 million Initial public offering Co-Manager</p>	<p><b>TENNECO</b> USD250 million Senior notes Joint Bookrunner</p>	<p><b>SMURFIT-STONE</b> USD2.2 billion Senior secured credit facilities USD675 million Senior notes offering Administrative Agent &amp; Joint Arranger</p>	<p><b>PCA</b> USD300 million New revolving credit facility and senior notes offering Joint Bookrunner &amp; Joint Arranger</p>	<p><b>GOODYEAR</b> USD1.9 billion Senior secured credit facilities Joint Bookrunner</p>	<p><b>GRAPHIC PACKAGING</b> USD1.4 billion New senior secured credit facilities Joint Lead Arranger</p>	<p><b>ACCURIDE CORPORATION</b> USD99 million Initial public offering Joint Bookrunner</p>
<p><b>LEAR</b> USD300 million Senior secured credit facilities Joint Bookrunner</p>	<p><b>LKQ</b> USD765 million Senior secured credit facilities (financing for LKQ's acquisition of top competitor) Joint Bookrunner</p>	<p><b>Weyerhaeuser</b> USD7.9 billion Financing provider for Weyerhaeuser's hostile take-over of Wilmette Industries Financial Advisor</p>	<p><b>FraserPapers</b> USD150 million High-yield bond offering Co-Manager</p>	<p><b>MERIDIAN</b> USD266 million Exit financing facilities Sole Bookrunner</p>	<p><b>MONROE CAPITAL</b> Bridgepoint Monroe Capital Investors, LLLP Lead Bookrunner &amp; Sole Financial Advisor</p>	<p><b>GOODYEAR</b> USD1.9 billion Senior secured credit facilities Sole Bookrunner</p>

## M&A

<p><b>diabetes supply</b> HAS BEEN ACQUIRED BY Publicly Traded Strategic Acquirer Sell-side M&amp;A Advisory</p>	<p><b>DBI, Inc.</b> HAS BEEN ACQUIRED BY SpireCapital Sole Financial Advisor</p>	<p><b>Dabarc</b> HAS BEEN ACQUIRED BY DMR Buy-side M&amp;A Advisor</p>	<p><b>AULICK Leasing</b> HAS BEEN ACQUIRED BY TFI International Sole Financial Advisor</p>	<p><b>RCI</b> HAS BEEN ACQUIRED BY Reason Roofing Supply Sole Financial Advisor</p>	<p><b>METLCAST PRODUCTS, INC.</b> Buy-side advisory on acquisition of metal foundry Sole Financial Advisor</p>	<p><b>H-I-AUTOMOTIVE</b> Buy-side Advisor on acquisition of selected Auto Dealerships Sole Financial Advisor</p>
<p><b>EM</b> HAS BEEN ACQUIRED BY ACCESSbank Sole Financial Advisor</p>	<p><b>complete nutrition</b> HAS BEEN ACQUIRED BY Self-side Advisor to Austin Complete Nutrition Sole Financial Advisor</p>	<p><b>TWIN EAGLE TRANSPORT</b> Buy-side Advisory Sole Financial Advisor</p>	<p><b>CONTRACTORS</b> HAS BEEN ACQUIRED BY CS Financial Advisor</p>	<p><b>PrairieLife FITNESS</b> HAS BEEN ACQUIRED BY THE ATHLETIC CLUB STORE Sole Financial Advisor</p>	<p><b>RIGUP</b> HAS BEEN ACQUIRED BY ALLY Consulting Buy-side M&amp;A Advisor</p>	<p><b>Graphic Controls</b> HAS BEEN ACQUIRED BY NIESHA Self-side M&amp;A Advisor</p>
<p><b>AUC GROUP</b> HAS BEEN ACQUIRED BY AQUAVENTURE Self-side M&amp;A Advisor</p>	<p><b>Palisade</b> Self-side advisory on sale to Absolute Software ABSOLUTE Sole Financial Advisor</p>	<p><b>Nanitowoc</b> USD160 million HAS BEEN ACQUIRED BY WARBURG PINCUS Lead Financial Advisor</p>	<p><b>Dow</b> USD1.63 billion HAS BEEN ACQUIRED BY BainCapital PRIVATE EQUITY Lead Financial Advisor</p>	<p><b>Ainsworth</b> USD460 million Sole M&amp;A Advisor on acquisition of Wood products assets Sole Financial Advisor</p>	<p><b>DIGITAL INSIGHT</b> HAS BEEN ACQUIRED BY intuit. Self-side M&amp;A Advisor</p>	<p><b>IWCO DIRECT</b> USD516 million HAS BEEN ACQUIRED BY AVISTA CAPITAL PARTNERS Sole Financial Advisor</p>
<p><b>GAYLORD</b> USD861 million HAS BEEN ACQUIRED BY TempleInland Sole Financial Advisor</p>	<p><b>CADMUS COMMUNICATIONS</b> HAS BEEN ACQUIRED BY Cenveo. Sole Financial Advisor</p>	<p><b>INTERNATIONAL PAPER</b> USD1.3 billion Joint venture with Ilm Pulp ILIM Sole Financial Advisor</p>	<p><b>stefanni</b> HAS BEEN ACQUIRED BY OXI Self-side M&amp;A Advisor</p>	<p><b>MDP</b> EUR5.1 billion Lead Buy-side Advisor and Lead Arranger Lead Financial Advisor</p>	<p><b>INTEGRITY SOLUTIONS</b> Buy-side advisory and acquisition financing for management buyout Sole Financial Advisor</p>	<p><b>Hertz</b> USD15 billion HAS BEEN ACQUIRED BY THE CARVILLE GROUP Financial Advisor</p>
<p><b>CooperStandard</b> USD1.7 billion HAS BEEN ACQUIRED BY Sole Financial Advisor</p>	<p><b>Visteon</b> Self-side Advisor to Visteon on the sale of its European business to private equity consortium Sole Financial Advisor</p>	<p><b>metaldyne</b> USD1.2 billion HAS BEEN ACQUIRED BY ASARI TIC Buy-Side Financial Advisor</p>	<p><b>MILE HIGH BANKS</b> USD90 million Acquisition of commercial bank Acquisition Advisory</p>	<p><b>Keystone</b> USD811 million HAS BEEN ACQUIRED BY LKQ Financial Advisor</p>	<p>The selected list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking, as well as securities transactions on which they advised in their capacity as investment bankers registered with various broker-dealers.</p>	