

FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint serves clients globally across a range of focus sectors.

CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Leveraged finance

M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

TYPICAL CLIENT SIZE

Enterprise values of \$20 million to \$500 million



Business Services



Consumer & Retail



Energy



Financial Services & Institutions



Healthcare



Impact



Industrial & Manufacturing



Real Estate



Software & Technology



Trucking & Transportation



GEOGRAPHIC
FOCUS AREA

★ OFFICES

WHY BRIDGEPOINT

INTEGRITY

REAL EXPERTISE & EXPERIENCE

WALL STREET PROCESS

ACCOUNTABLE / LOCAL

DEEP CONNECTIVITY

TENACITY

IMPACT

186

YEARS OF EXPERIENCE

MORE THAN

\$102B

IN TRANSACTIONS

117

TOTAL TRANSACTIONS

SENIOR LEADERSHIP



Matt Plooster
Managing
Director



Wm. Lee Merritt
Managing
Director



Gary Grote
Managing
Director



Mike Anderson
Managing
Director



Adam Claypool
Managing
Director



Joe Liss
Managing
Director



Natasha Plooster
COO



Subhash Marineni
Vice President

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bridgepointib.com

\$102 BILLION OF COMPLETED TRANSACTION EXPERIENCE

CAPITAL RAISING

 USD60 million Global Financing Sole Financial Arranger	 USD45 million Uni-tranche financing for dividend recapitalization Sole Financial Arranger	 USD33 million Equity & debt capital raise to support management acquisition Sole Financial Advisor	 USD13.4 million Senior and subordinated acquisition financing Sole Financial Arranger	 Bridge debt and equity capital raise Sole Bookrunner	 USD200 million Convertible notes offering Joint Bookrunner	 USD428 million Follow-on public equity offering Joint Bookrunner
 Preferred stock offering Joint Bookrunner	 Growth equity capital raise Financing Arranger	 USD2.0 billion DIP financing Joint Bookrunner	 USD375 million Senior secured credit facilities/senior notes Joint Bookrunner	 Equity capital raise Financial Advisor	 USD1.9 billion Senior secured credit facilities Joint Bookrunner	 USD12 billion Senior secured credit facilities/ senior notes Financial Advisor
 USD3.0 billion Senior notes offering Joint Bookrunner	 USD200 million Dividend recapitalization Joint Bookrunner	 USD215 million Senior secured credit facilities Joint Bookrunner	 USD300 million Secondary equity offering Joint Lead Bookrunner	 USD700 million Advisor and participant in new senior credit facilities utilized to finance \$540 million acquisition of Gulf States Paperboard and Packaging Business Financial Advisor	 USD1.3 billion Senior guaranteed notes Joint Bookrunner	 USD575 million Bank and high-yield bond comprehensive debt refinancing transaction Joint Bookrunner
 Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financial Arranger	 USD3.6 billion Joint Lead Arranger of financing for MDP's leveraged acquisition of Boise Cascade's forest products operations Financial Advisor	 USD1.0 billion Follow-on equity offering Senior Co-Manager	 USD210 million High-yield bond offering Co-Manager	 USD20 million Preferred stock offering Sole Bookrunner	 USD500 million Bank and high-yield bond refinancing Joint Lead Bookrunner	 USD800 million Bank and high-yield bond refinancing Joint Lead Bookrunner
 USD550 million Initial public offering Co-Manager	 USD250 million Senior notes Joint Bookrunner	 USD2.2 billion Senior secured credit facilities USD675 million Senior notes offering Administrative Agent & Joint Arranger	 USD300 million New revolving credit facility and senior notes offering Joint Bookrunner & Joint Arranger	 EUR1.5 billion Initial public offering Sole Global Coordinator	 USD1.4 billion New senior secured credit facilities Joint Lead Arranger	 USD99 million Initial public offering Joint Bookrunner
 USD300 million Senior secured credit facilities Joint Bookrunner	 USD765 million Senior secured credit facilities (financing for LKQ's acquisition of top competitor) Joint Bookrunner	 USD7.9 billion Financing provider for Weyerhaeuser's hostile take-over of Willamette Industries Financial Advisor	 USD150 million High-yield bond offering Co-Manager	 USD266 million Exit financing facilities Sole Bookrunner	 Not Disclosed Bridgepoint Monroe Capital Investors, LLLP Lead Bookrunner & Sole Financial Advisor	 USD1.9 billion Senior secured credit facilities Sole Bookrunner

M&A

 HAS BEEN ACQUIRED BY Sole Financial Advisor	 Buy-side advisory on acquisition of metal foundry Sole Financial Advisor	 Buy-side Advisor on acquisition of selected Auto Dealerships Sole Financial Advisor	 HAS BEEN ACQUIRED BY Sole Financial Advisor	 USD1.63 billion HAS BEEN ACQUIRED BY Lead Financial Advisor	 Sell-side Advisor to Austin Complete Nutrition Sole Financial Advisor	 USD811 million HAS BEEN ACQUIRED BY Financial Advisor
 HAS BEEN ACQUIRED BY Sole Financial Advisor	 USD425 million HAS BEEN ACQUIRED BY Financial Advisor	 USD1.2 billion Buy-side Advisor on acquisition of food processing company Sole Financial Advisor	 USD5.7 billion Buy-side Advisor to private equity consortium Financial Advisor	 Buy-side Advisory on acquisition of diesel remanufacturing business Financial Advisor	 Buy-side Advisory on acquisition of European automotive supplier Financial Advisor	 Sell-side advisory on sale to Absolute Software Sole Financial Advisor
 USD160 million HAS BEEN ACQUIRED BY Lead Financial Advisor	Liquid Container, L.P. USD568 million HAS BEEN ACQUIRED BY Sole Financial Advisor	 USD1.3 billion Joint venture with Ilm Pulp Sole Financial Advisor	 USD460 million Sole M&A Advisor on acquisition of Wood products assets Sole Financial Advisor	 Sell-side Advisor Sole Financial Advisor	 USD516 million HAS BEEN ACQUIRED BY Sole Financial Advisor	 USD15 billion HAS BEEN ACQUIRED BY Financial Advisor
 USD861 million HAS BEEN ACQUIRED BY Sole Financial Advisor	 HAS BEEN ACQUIRED BY Sole Financial Advisor	 HAS BEEN ACQUIRED BY Buy-Side Financial Advisor	 Sell-side Advisor and Buy-side acquisition financing Sole Financial Advisor	 EUR5.1 billion Lead Buy-side Advisor and Lead Arranger Lead Financial Advisor	 Buy-side advisory and acquisition financing for management buyout Sole Financial Advisor	 Sell-side Advisor to private equity group on the sale of Motor Coach Industries Sole Financial Advisor
 USD1.7 billion HAS BEEN ACQUIRED BY Sole Financial Advisor	 Sell-side Advisor to Visteon on the sale of its European business to private equity consortium Sole Financial Advisor	 USD105 million Acquisition of commercial bank Acquisition Advisory	 Sell-side Advisor and Buy-side acquisition financing Sole Financial Advisor	 USD90 million Acquisition of commercial bank Acquisition Advisory	The selected list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking, as well as securities transactions on which they advised in their capacity as investment bankers registered with various broker-dealers.	